



ANU LAW
STUDENTS'
SOCIETY



Competitions Guide



2016



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A large, white, sans-serif text 'Launch.' is centered within a blue rectangular box that has a slight gradient and a drop shadow, giving it a 3D effect. The background of the entire page is a photograph of four young professionals in business attire sitting on a yellow bench and talking.

JOIN THE GAME-CHANGERS OF AUSTRALIAN LAW

Gilbert + Tobin's clerkship program gives you direct access to market leading transactions and matters. You'll work with partners and lawyers in an informal setting, allowing you to challenge yourself and develop your legal skills.

At Gilbert + Tobin's office in Sydney our clerks complete a 10-week placement that consists of two five-week rotations across the firm's practice areas. As well as becoming immersed in their areas of interest, our clerks have the opportunity to contribute to the Pro Bono group and Knowledge Management practice.

During the rotation each clerk is assigned a supervising partner, mentor and buddy to assist with on-the-job training.

We also have a tailored learning and development program to ensure our clerks are building on their legal knowledge and business acumen.

The G+T clerkship experience is open to students in their penultimate year of study. We're looking for ambitious, bright, friendly and enthusiastic individuals who will thrive in an environment of integrity and respect, innovation and legal excellence.

Applications for 2016-17 clerkships in our Sydney office are open from Wednesday 15 June 2016.

For more information about applying for a clerkship or for program dates please visit me.gtlaw.com.au, or contact Kristie Barton on 02 9263 4575 or at clerkships@gtlaw.com.au.

“The clerkship at G+T exceeded all of my expectations. The teams involved me in all aspects of their work and provided me with a real sense of what it is like to work in a top corporate law firm. In only 10 weeks, I had opportunities to attend court, observe client meetings, draft memos for partners and more. In addition to facilitating my learning, the firm created a fantastic social environment for the clerks. My social calendar was constantly swamped and I could not have asked for a better group of people to work with.”

Adam Brieger, 2015 Sydney Summer Clerk



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ANU Law Students' Society
2016 Gilbert + Tobin Competitions Guide

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A Note from the Editor

Legal competitions equip law students with skills not taught in the confines of a lecture theatre. They give you the opportunity to experience the practical side of law, both inside and outside the courtroom.

Our competitions run each year, with Senior Competitions held in first semester and Novice Competitions in second semester. The champions of the Senior Competitions have the opportunity to represent ANU at the Australian Law Students' Association (ALSA) Conference, which is held annually in July. There is also an array of external competitions, such as the Sir Harry Gibbs Constitutional Law Moot. The fun does not stop at internal competitions!

I would like to take this opportunity to thank our competition sponsors. Without their generous support, we would be unable to provide this invaluable learning opportunity to our members.

I would also like to thank the Competitions Directors: Isabelle Franklin, Amy Jones, Lauren Skinner, Isabel Wormald and Tony Zhang. Their tireless efforts ensure the competitions run smoothly.

Competitions are an enriching law school experience, not to mention a lot of fun, so I encourage every law student to give one a go!

If you have any questions about the ANU LSS competitions, please contact me at lsscompetitions@anu.edu.au.

SORIN ZOTA



Sorin Zota is a third year Commerce/Law student at the Australian National University. He is the current Vice-President (Competitions) of the ANU Law Students' Society.

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At Ashurst, you won't just be learning from the past or from specifics. You will also be developing the instincts to tackle the most complex issues in international law and building an understanding of each client's business. We want a broad range of minds, all united by a common set of strengths.

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Pick up the phone. Send off an email. In the world's largest financial and business centres across Europe, Asia Pacific, the Middle East and the USA, there are Ashurst lawyers who'll answer you – swiftly, efficiently, skilfully.

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We tackle diverse areas of law, including finance, M&A, disputes and competition. In each, we offer advice that's as commercially astute as it is technically accurate.

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CURIOSUS?

The best way to understand what it feels like to work here is to actually work here! Every year, we hold clerkships in each of our offices to give you an intensive experience of our culture and the kind of work we do.

We work hard to make sure they're as useful and as stimulating as possible. You'll spend time in our departments, where you'll work with a supervising partner, a lawyer and a buddy who'll get you involved in real work.

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We need people with a rare kind of mindset: an openness to the way you work, an agility to the way you think, and a strong desire to keep evolving as a professional.

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Ashurst Mooting

What is mooting?

Mooting is a simulated court proceeding that is used to test law students' knowledge and application of the law to an artificial case. Teams of two or three – a senior counsel, a junior counsel and an instructing solicitor – represent each party in the simulated dispute.

What are the judges looking for?

Competitors are judged on the structure and clarity of their submissions, knowledge of the law, ability to answer questions, quality of their oral advocacy and the calibre of their written submissions.

What do I need to know before the moot?

The key attribute of mooting problems is that they are appellate proceedings, solely concerned with resolving the legal issues in contest. Unlike the witness examination competition, in a moot there is no adducing or testing of evidence to determine the facts of the case. A set of agreed facts are given to both parties at the beginning of the competition. Similar to problem question assignments at law school, the parties make submissions to the court on what the law is and how it applies to their particular circumstances.

Watch the ALSA Conference 2015 Championship Moot Grand Final

<https://www.youtube.com/watch?v=1icl7njmolk>

Meet the Director: Amy Jones

What made you get involved in competitions?

I first got involved in high school, then during first year my friends and I were inspired by Suits and were convinced that it would be a fun time.

What is your favourite part about mooting?

The late night bonding sessions with your team mates and the adrenaline high that comes from facing down judges.

What tips do you have for students considering participating in mooting?

No matter how well prepared you think you are, do more preparation. Don't be afraid or daunted by the amount of work that mooting is, it's a lot more rewarding than you'd anticipate and allows you to challenge yourself. Mooting can seem (and is) very hard throughout the process, but if you look for the fun in what you're doing it becomes a lot easier and you make a lot of worthwhile memories.



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Advice from the Expert: Ellen Trevanion

Champion, 2016 Ashurst Senior Mooting Competition

1. Relax. Most people think mooting is scary... calm down, it's actually not. It's a fair bit of work, but the pay-off in terms of your legal reasoning skills, your presentation abilities and your self-confidence mean it's totally worth the effort.

2. Submissions, structure and signposting. The first step is to prepare your submissions. Submissions are essentially an outline of your case – you need to outline which side you're arguing, what rulings you're asking for and how you're structuring your arguments. Start by breaking down the overall argument into bits. If you have a torts problem, for example, submission one might deal with duty of care, submission two might deal with breach of duty and submission three might deal with causation. Then, break down each submission further, outlining the key parts of your argument and citing the cases you rely on. Getting the structure right is crucial because that's essentially the outline for your oral submissions.

3. Know your cases and know the facts. The standard question all judges ask, and one of the first you'll get, is: "What are the facts of that case, Counsel?" Impress them early and know the answer. Citing a case when you haven't read it and don't know the facts is sloppy. It also means that a judge is less likely to be convinced by your argument; if you don't know your facts, you may not know the right principles either. And on that note...

4. Don't rely on principles – apply the facts to the cases. The other issue with not knowing facts is that you're neglecting a key part of your argument. Judges will be much more impressed if you back your argument up with appropriate analogies. You could say, "*Bolton v Stone* means that you're not negligent if it wasn't reasonably

foreseeable". Instead, you could say, "In *Bolton v Stone*, the Court held that it wasn't reasonably foreseeable that cricket balls flying over the fence would hit Mr Stone and cause injury because the ball was hit out of the grounds only once a season. The Court commented that this was a borderline case in terms of foreseeability. In *Miller v Jackson*, on the other hand, cricket balls were hit out of the grounds several times each game and the Court held injury was reasonably foreseeable. We submit that this case resembles *Bolton/Miller* (depending on your client)." This shows that you know both the principles and the facts. Giving the judge some guidance about the appropriate ruling in the circumstances doesn't hurt either.

5. Suit up, but don't bring Suits. Formalities and style are a key part of what you're learning and practicing so suit up and take a formal approach to addressing the bench (that's the judge). Make eye contact and don't fiddle. A couple of general dos and don'ts:

- Start your submission with, "May it please the Court"
- Read out the first case citation in full, then say, "With your Honour's permission, I will dispense with formal case citations"
- "Your Honour" not "you", "I submit" not "I think" and "my apologies, your Honour" not "[insert expletive], wrong case"

Leave the American style theatrics at the door; American courtrooms operate differently and TV drama adds another level of absurdity on top of that. In Australia, lawyers stand behind the lectern when addressing the judge, they don't walk about gesticulating wildly. Don't sass the judge either – they might chuckle or they might get irritated and you really don't want to risk the latter.

STAY TRUE.

As a junior lawyer, your enthusiasm is in overdrive. Everything is interesting. You have a million questions for everyone. You want to be the best. And for me, I wanted to be the best lawyer and leader I could be.

Right now I'm a corporate and tax lawyer, buying and selling companies, structuring investments and having the occasional battle with the ATO.

So, a little while after I started at Clayton Utz, I joined the social committee. A powerful assembly fuelled by lunchtime pizza-wielding lawyers making important decisions like choosing the Christmas party theme. They knew I liked pizza, but had no idea I was gay. You see, I wasn't out at work yet and this became a genuine source of anxiety for a good two years.

But In May 2015 this all changed...

To listen to Luke's full story, go to:

claytonutz.com/graduates

Academic brilliance certainly counts, but graduates who thrive here have something extra – a natural passion for connecting with people and a strong sense of self. That's what staying true is all about. If you have these qualities, Clayton Utz is for you.



CLERKSHIP PROGRAM

If you're a law student in your penultimate year, our Clerkship Programs will expose you to the fast pace of a full-service commercial law firm and show you the law in action. You'll be working under the guidance of some of the sharpest legal minds in Australia, on challenging, complex and high-profile transactions and matters. You'll be mentored by partners and lawyers who are leaders in their fields, in a firm where individuality is embraced and innovation actively encouraged.

GRADUATE PROGRAM

It's not just about wearing a suit.

There's always a gap between theory and practice, and post-university prospects can be daunting. How do you make the leap to working in the industry?

That's where we come in.

Once you've completed your studies, our national Graduate Program gives you the perfect foundation for your legal career. Our 2.5 week orientation program is designed to ensure that you'll hit the ground running. It consists of PLT+, local training and a national orientation week in Sydney.

Our rotations will help you discover different areas and find the right fit. From day one you'll be working on complex and sophisticated legal issues, and with our innovative learning and development approach, you'll get the support to become the best you can be.

You'll get...

- Three rotations of six months in our national practice groups
- mentoring from some of the best lawyers in the country
- a buddy who'll give you the inside information
- meaningful performance feedback so you know you're on the right track
- continuing legal education programs and professional development support
- the chance to participate in our Community Connect and Pro Bono programs and really give back
- social and sporting activities, because we know it's not all work and no play.

We hire most of our Graduates from our Clerkship Programs. Occasionally, additional opportunities may arise. These opportunities will be listed on our website.



Clayton Utz Negotiation

What is negotiation?

A fact scenario, containing both general and confidential facts, is sent to competitors roughly two days before each round. Both teams receive identical sets of general facts, which sets out basic information about the clients as well as some of the grounds for the dispute. The confidential facts are specific to each team's client; use these facts to develop a strategy for the negotiation. At the conclusion of the negotiation, each team will have an opportunity to reflect on their negotiation with the judge. You will discuss what you did well, the effectiveness of your strategy and areas for improvement.

What are the judges looking for?

You will be judged on your problem solving skills, team work and ability to persuasively yet respectfully communicate with the opposing team.

What do I need to know before the negotiation?

The negotiation time is 40 minutes, which is followed by a five-minute self-evaluation that is also assessed. Each team may take a four-minute break during the negotiation, however the clock does not stop.

Watch the ALSA Conference 2015 Negotiation Grand Final

<https://www.youtube.com/watch?v=J6SFGjwppXY>

Meet the Director: Lauren Skinner

What made you get involved in competitions?

I actually got involved very much by chance when I ran into a friend on her way to the sign-up BBQ last year and she dragged me along. I'm so glad she did as competitions were an awesome part of first year and definitely strengthened my interest in law and what I can do with it.

What is your favourite part about negotiation?

I kind of love how a negotiation can completely change its course if one fact is revealed that the other team weren't expecting and they just have to think on their feet to deal with it.

What tips do you have for students considering participating in negotiation?

Make sure you go into each negotiation with an open mind. It's really easy to make assumptions about the other team's facts and then end up completely unprepared, so make sure you're ready for anything. Be prepared to think outside the box to come up with solutions.



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Advice from the Experts: Isabelle Franklin and Helena Popovic

Champions, 2016 Clayton Utz Senior Negotiation Competition

1. Prepare. Thoroughly read the shared facts and your secret facts, find out your bottom lines, strengths and where you can compromise.

2. Creativity and flexibility. Think of multiple creative solutions to the problem. Perhaps your client can't afford to pay as much as the opposing team would like, but what else do they have to offer? Have a few options up your sleeve so that you can propose a variety of outcomes to the opposing team.

3. Negotiation style. When you start the negotiation, try to look for mutual interests between the parties. This is the interest-based approach to negotiation. This strategy allows you to start with less contentious issues, so that you have a good

foundation and rapport with the opposing teams before you move into more problematic issues. When you do, this style of negotiation is known as adversarial bargaining.

4. BATNA. The best alternative to a negotiated agreement. If your client has told you their bottom line, it is often a good idea to be upfront with the opposing team, and compromise in other aspects. But always have the BATNA in mind, which is often seen as a point of leverage in a negotiation rather than a safety net.

5. Team dynamic. Remember, it's not all about the outcome! A large part of what the judges are looking for is your inter-team and intra-team dynamic and communication style.



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“The clerkship at G+T exceeded all of my expectations. The teams involved me in all aspects of their work and provided me with a real sense of what it is like to work in a top corporate law firm. In only 10 weeks, I had opportunities to attend court, observe client meetings, draft memos for partners and more. In addition to facilitating my learning, the firm created a fantastic social environment for the clerks. My social calendar was constantly swamped and I could not have asked for a better group of people to work with.”

Adam Brieger, 2015 Sydney Summer Clerk

Gilbert + Tobin Client Interview

What is client interview?

Client interview involves a team of two competitors acting as solicitors and the client. Your team will receive a brief summary of the facts, but this will not encompass all of the client's fact scenario. Your aim is to extract as much information as possible from the client. This is done by asking relevant and precise questions. Once you're confident you have a complete set of facts, or are near the end of your allotted time, you will need to summarise the information you have gathered. At the end of the interview, you will leave the room while the client and judge discuss how they think you went, before you do the same.

What are the judges looking for?

You will be judged on your ability to gather facts and assist the client in making an informed decision as to which legal avenue they should pursue. Your team work and oral communication skills are also crucial. Specific knowledge of the law is not necessary; you will be judged on your ability to communicate effectively with a client and improvise in tricky situations.

What do I need to know before the client interview?

Remember to introduce yourselves to the client at the start of the interview and remind them that at your firm the first consultation is free. Keep your questions clear and concise to ensure that the client does not get confused. Finally, always ask the client about their ideal outcome – your first and foremost responsibility is to act in the best interests of the client.

Meet the Director: Isabelle Franklin

What made you get involved in competitions?

I became involved in competitions during the first semester of my third year. I saw the competitions advertised by the LSS, and thought it'd be great to put the theory I've learned during my time at ANU into practice. I started with negotiation, which I continued to compete in for the next two years. As a finalist for the past three years, and winner this year, I have thoroughly enjoyed the competition. I've also competed in mooting, witness examination and client interview.

What is your favourite part about client interview?

I was very nervous to compete, as you're provided with very little information about your client beforehand – the competition is really assessing your ability to think on your feet and always have the best interests for your client in mind while uncovering all of the facts. Overseeing the competition this year, it's been very interesting to watch various teams and see the huge variation in their styles of interviewing, and the different dynamics between team members.

What tips do you have for students considering participating in client interview?

My main piece of advice would be to build rapport with the client from the get-go. The client won't feel comfortable or want to disclose information to you if they don't trust you – make sure you create a friendly working atmosphere through having a great manner and caring attitude!



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Advice from the Experts: Charlie Austin and Annabelle Klimt

Champions, 2016 Gilbert + Tobin Senior Client Interview Competition

Champions, 2016 Australian Law Students' Association Client Interview Competition

1. Plan to be a team. Make a clear plan about which team member will handle which section e.g. one speaks about client confidentiality while the other speaks about costs. This ensures an equal share of the talking. Impress the judges with your team work!

2. Have a clear structure in place and follow it closely. This ensures you won't forget to talk about anything important, such as a retainer or conflicts of interest. You should also have a rough idea as to how much time you wish to allocate each section. This will protect you from running out of time and rushing near the end.

3. Build trust. Act professionally with your client, but still establish a friendly and supportive rapport. You are lawyers, not the client's best mate so you want to make

sure you act like professionals. However, you don't want to intimidate your client by using legal jargon that will isolate him or her.

4. Always have purpose when asking a client about the facts. You should constantly be thinking about what potential facts may give rise to a cause of action. Don't question your client about matters that have nothing to do with the legal issues.

5. Present legal options. In many cases, there won't be a clear legal answer to the client's issue. Be aware of this and present various options, critiquing their strengths and weaknesses, to your client. This empowers your client and makes you appear well-versed in the law. Think about different avenues, such as alternative dispute resolution options.



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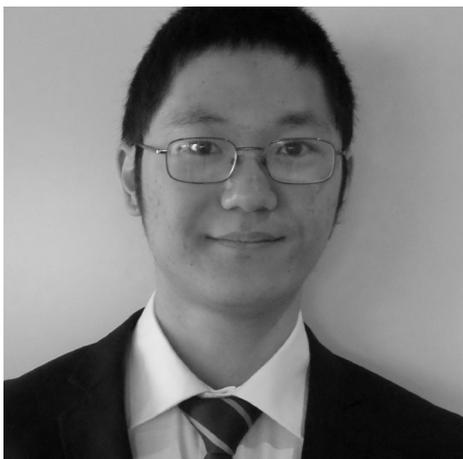
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BARRY WANG - MY VACATION CLERKSHIP



BARRY WANG
VACATION CLERK

For me, what was unique about Herbert Smith Freehills was the effort that the firm made to personally get to know me.

BARRY WANG
VACATION CLERK

WHY I JOINED HERBERT SMITH FREEHILLS?

At my first cocktail evening, I immediately felt that I 'clicked' with the firm. Maybe it was the opportunity to chat with my first-round interviewer that assured me that the firm was not trying to throw me off with nasty surprises; maybe it was the informal atmosphere that made me feel at ease, or maybe it was the high lawyer-to-candidate ratio that gave everyone plenty of opportunities to interact with the firm's representatives. I felt that I could be myself at all the Herbert Smith Freehills events.

For me, what was unique about Herbert Smith Freehills was the effort that the firm made to personally get to know me. Herbert Smith Freehills was the only firm that used a one-on-one interviewing format, which made me feel that I could have a genuine and personal conversation with my interviewing partner. In addition, the firm invited me to two catch-ups with my friendly 'buddy' during the recruitment process. This was a good way for me to gain some valuable insights into the firm in an informal setting.

Another thing that drew me to Herbert Smith Freehills was the international opportunities that it offered. Throughout the recruitment process, I was assured time after time that the firm offered high global mobility. This was not surprising, given the firm's extensive network of offices throughout the world.

WORKING AT HERBERT SMITH FREEHILLS

I was given interesting work, like drafting a shareholder communications policy, researching market practice on long-term incentives for company executives, and attending Westpac's AGM to gather intelligence on how AGMs are run.

The firm has a non-hierarchical culture. I could talk with my senior associates and partners as easily as I could talk with my 'buddies'. I was even invited to a Christmas party at my partner's place, which demonstrated how close-knit the team was, and how quickly I was accepted as an integral member of the team.

I received a lot of valuable on-the-job training as a clerk. In my first rotation in HOAT (Head Office Advisory Team), I learnt how to use

business news databases to keep up with the latest developments in market practice on corporate governance. In my second rotation in commercial litigation, I learnt how to do electronic discovery and write research memos.

In terms of the hours, I will not pretend that it was nine-to-five every day. However, working for a leading client-focused international law firm, I understood that the odd late night was simply part of the job. Besides, my team mates were all very supportive and always checked with me whether my workload was manageable when I had to stay back.

SOCIAL EVENTS (AKA ORGANISED CHAOS!)

One of the great things about starting as a clerk in late-November is that we had Christmas parties every week. The firm-wide Christmas party was held at Dockside, where everyone let their hair down. The practice group Christmas lunch I attended with my team was also a really great opportunity to get to know everyone in the firm at a personal level. I met a lawyer who shared my interest in national anthems, and we ended up singing Amhrán na bhFiann in Irish Gaelic together!

Every Monday night, we played sport against clerks from other firms. Herbert Smith Freehills fielded four teams, three of which did really well, one of which (my team, unfortunately) did not. However, despite being thrashed every week, it was a really good way for me to bond with my fellow clerks.

I also enjoyed the major inter-firm events, including the famous inter-firm trivia night, where everyone on my team contributed to secure a third-place finish. The inter-firm cruise was also a great occasion, where we mingled with clerks from other firms over unlimited pizza, bad music and hopeless dancing.

Finally, the clerks themselves organised many great events to catch up with each other. Every Monday night after sport at Rushcutters Bay, a group of clerks walked to Bondi Junction for dinner. In addition, after-work drinks were held every week at The Windsor. We also had a number of major events, like a karaoke night over curries, and an epic but sad farewell gathering on our last day together.

ANU LSS Witness Examination

What is witness examination?

To compete in witness examination, you must provide your own witness each round. Your witness need not be a law student at ANU. Two competitors compete against each other in a mock court situation, as defence and prosecution. The fact scenario is released one hour before each round begins. In this time, you will consider the questions that may be raised by the opposition and prepare your witness so that they know the fact scenario. Ethical considerations and rules of evidence must be kept in mind at all times when speaking to a witness before and during the round; if your witness lies, or shows obvious signs of collusion, you may be excluded from the competition. You will be required to extract oral evidence from your witness, as well as your opponent's witness, known as evidence-in-chief and cross-examination respectively.

What are the judges looking for?

You will be judged on your communication and legal skills, namely your ability to object when your opposition makes a mistake.

What do I need to know before the witness examination?

You will be expected to present an opening argument, evidence-in-chief, cross-examination and a closing speech. Each round lasts 90 minutes. Though an individual competition, it can often be viewed as a team competition due to the importance of your witness.

Watch the ALSA Conference 2015 Witness Examination Grand Final

<https://www.youtube.com/watch?v=Zm9VXkyeBVQ>

Meet the Director: Isabel Wormald

What made you get involved in competitions?

I didn't really know what competitions involved, so I signed up with a friend to see what they were all about. I liked the idea of putting my legal studies to some practical use outside the classroom.

What is your favourite part about witness examination?

It's a great way to become more confident speaking and thinking on your feet. The judges give great constructive feedback, and they're always (in my experience) really nice about it.

What tips do you have for students considering participating in witness examination?

Definitely give it a go – you have nothing to lose and you'll have a lot of fun! Also, try to make it to the workshop so that you feel comfortable with how it all works, and don't be afraid to make mistakes.



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Advice from the Expert: Damian Chen

Champion, 2016 ANU LSS Senior Witness Examination Competition

Quarterfinalist, 2016 Australian Law Students' Association Witness Examination Competition

1. Don't be discouraged if you haven't done Evidence yet. Many people say it's vital to participating in the competition, but in reality it has little to do with your success in the competition. Just know your objections and that's all you'll need to succeed.

2. Act confident. Confidence is key. In many cases you'll be able to win simply by appearing more confident and more prepared than your opposition, even if you're not.

3. No mercy. The competition is run to emulate real life court proceedings. There's no mercy in a court of law. Your opposition's witness may be a friend or just an innocent volunteer, but this shouldn't impact upon your attitude while they are on the stand. You are there to extract a set of facts that is either beneficial towards your client or detrimental towards theirs. You have to be ruthless in this process. This means only closed-ended question you know the answer to already. Don't let the witness justify themselves or their story, simply cut them off, say "thank you" and then move on.

4. Establish motives. Setting out the law and listing the elements is good legal work, however, you must consider the other side of all this. Witness examination is typically run with an imaginary jury. Thus you must design your case as if there is actually a jury present, even if there isn't. Jurors identify a lot more with motives, stories and emotions. You must use this to your advantage and tell a story that the jurors can sympathise with and acquit the accused or rally behind and indict on.

5. Learn the *Browne v Dunn* rule. It isn't that complex a concept, but it is quite difficult to wrap your head around the first couple of times. Put simply, if you or your opposition seeks to rely on any evidence to support the story you're telling the court, you must specifically adduce this evidence by having either witness produce it on the stand. It's a rule of fairness so parties can't just spin stories in their closing address without having it put to the witnesses first. Many competitors will accidentally contravene this rule, so if you grasp it early on you'll be able to pull them up on it and win.

King & Wood Mallesons

KING & WOOD
MALLESONS
金杜律师事务所

The Power of Together

What do we offer?

King & Wood Mallesons is helping clients across the globe to make smart choices to shape their future success. As a global law firm, over 2,700 lawyers in more than 30 international offices are cutting through the challenges facing business and providing commercial solutions that are transforming the way legal services are delivered. Our ability to connect emerging opportunities with market leading capability is pushing the frontiers of what can be achieved - connecting Asia to the world, and the world to Asia.

We differentiate King & Wood Mallesons through our people. Working in collaborative, flexible teams we apply our expertise in connecting with and caring for our clients, standing in their shoes, understanding what they want and then going 'all out' to deliver.

Key statistics:

- Global top 25 firm by revenue and a global top 10 firm by lawyer numbers;
- US\$1.037 billion global revenue;
- More than 30 international offices;
- 590+ partners and more than 2200 lawyers to create one of the (largest international legal networks in the Asia region);
- More than 80 global awards in 2014
- #12 global legal brand and #2 global brand in Asia*
- Our clients range from a mix of global financial and corporate powerhouses through to the new industry-makers and all levels of government (some for over 200 years); and
- We are the only law firm able to practise Chinese, Hong Kong, Australian, English, US and a significant range of European laws.

*Source: 2015 Acritas Sharp Global Elite Brand Index and Acritas Asia Pacific Law Firm Brand Index

Regional Presence

The King & Wood Mallesons network extends across the following regions:

- Asia Pacific (Australia, Mainland China including Hong Kong, Japan, Singapore)
- Europe
- Middle East
- North America

Our Seasonal clerkship program

Applications open: 15 June 2016

Applications close: 17 July 2016

How to apply: Via our online application system at kwm.com/careers

We offer clerkships so that you get a clear picture of what it's like to be a lawyer at King & Wood Mallesons. You'll get to know our people, the way we like to work, our culture, practice areas, clients and more. For many, the clerkship is the first stage of continuous development at King & Wood Mallesons.

Details of the Seasonal Clerkship Program

We've designed a program to help you make the most of your time with us. During your clerkship, you'll learn:

- The day-to-day skills to get you started – taking instructions, meeting with clients, drafting memos and documents, managing your practice and professional relationships.

- The core practice teams at King & Wood Mallesons – who they are, what they do, how they're structured, the clients they work for, and of course, your role within them.
- Our culture – working within your team, you'll be exposed to (and encouraged) to get actively involved in the many activities and events that help create our unique culture.
- Our people – you'll find that people from every part of the business will help you along, sharing their knowledge, ensuring you have everything you need to fit in, and do well.

Your role

Clerks usually work in one or two different practice groups, depending on the length of the clerkship.

You'll be allocated a supervisor in each of your practice groups and you'll work closely with the partners, senior associates and solicitors in that team. It's a hands-on role, so you'll not just be watching from the sidelines.

Contact



Mary Costa

People & Development
Senior Advisor
mary.costa@au.kwm.com

www.kwm.com

Visit our Facebook page facebook.com/KingWoodMallesons



Q&A with the summer clerks in Canberra



Joyce Xu, Naomi Wootton, Andreas Sherborne and Caitlin Rodgers all joined King & Wood Mallesons, Canberra as summer clerks in 2015.

This time last year we were in the same position as you are now trying to decide which firms we should apply for and how to tell them apart. In this article we'll endeavor to answer some key questions about our experiences as summer clerks that hopefully will assist you while you go through the application process.

What type of matters did you work on as a summer clerk?

One of the great things we discovered about KWM was the level of integration between the different KWM offices. During our clerkship, we all worked on matters which involved teams from all across Australia. For example, we all worked together with the telecommunications team from the Melbourne office on a major national telecommunications project. This was incredibly exciting given its national significance and we definitely got 'deal buzz' as a result of meeting some tight deadlines.

We were all extremely impressed with the variety of tasks we were given, and really appreciated everyone in the office making us feel like capable and valuable team members.

Joyce: I worked on a variety of matters which really tested my legal analysis and research skills. The tasks I undertook included drafting various agreements including sponsorship agreements and lease contracts, researching complex legal issues, due diligence for a major property transaction and advising on the commerciality of a lease. I also helped with many pro-bono projects and even got to try my hand at some law reform!

Andreas: I rotated through Dispute Resolution and Mergers & Acquisitions during my clerkship and had the chance to work on some very different types of matters. In DR, I was involved in several settlements and mediation conferences, actively worked with briefing counsel and even went to the High Court to report on the outcome of a major commercial judgment. In M&A, I was tasked with a lot of front end transactional work, including drafting contracts and preparing advices to both private and public sector clients. Throughout the clerkship I was also involved in plenty of pro-bono work and legal research. Overall I felt I gained a great sense of the work that goes on at KWM.

Law firms all seem the same, why King & Wood Mallesons?

Joyce: Having completed a commerce degree, I was really interested in working on big commercial transactions. However, I did not want to give up the Canberra lifestyle. KWM Canberra was the best fit for me because of its greater focus on private sector commercial work than a number of other firms in Canberra.

Naomi: I chose KWM because of the people! For me, the people you work with can make or break your experience at a workplace, and all of the people I met throughout the clerkship were so nice and welcoming. I was

also impressed with the quality of the work that KWM did and its reputation as a world-class international firm.

We all agreed that another reason we chose KWM is because it is headquartered in Asia and has a strong international presence. We also loved that there is a huge emphasis on staff mobility. The people we met through the clerkship process were all from such diverse backgrounds and all had been given the opportunity to do so many interesting things with KWM. Most of all, their willingness to take an interest in us and answer questions made us feel welcome and appreciated throughout the whole interview process and clerkship.

How did you get up to speed quickly?

Before starting the clerkship we were worried that we wouldn't be able to do the tasks we were given. Any worries we had were quickly dispelled when we learnt just how extensive and in-depth our induction program was and how this teaching would continue throughout our clerkship.

For the first week of the clerkship we attended several comprehensive training sessions designed to develop our commercial knowledge and practical legal skills. We took part in workshops that taught us how the amazing document management system worked, how to draft contracts and advices and also how to approach tasks more efficiently. Additionally, the training sessions were given by a variety of people from KWM, which enabled us to meet a variety of different people in the firm - both from Canberra and beyond!

We were also given plenty of information about the different KWM practice groups and how

the firm operated both on a national and international level. It was amazing to see just how integrated the firm was within Australia, and also with our offices in Asia, Europe, the Middle East and America.

Furthermore, outside of scheduled training, the entire office was also more than happy to help with any questions or concerns we had. From day one, KWM partnered us with a development coach and a buddy. They were especially helpful in giving advice and answering the million questions we all had.

Who do you think should apply for a clerkship at King & Wood Mallesons?

From the clerkship recruitment process, it was clear that KWM was interested in the different paths that each applicant had taken in their lives so far. We were all very different people who came from different backgrounds, had different learning styles and were interested in different areas of law.

However, there are some general characteristics that will encourage success at KWM:

- someone who enjoys working with bright, focused people will excel at KWM - teamwork and being a team player is essential; and
- those who have a passion for commerce and who bring an eye for detail to commercial complexity will excel at the firm. KWM's intricate commercial matters require a lawyer to see the big picture as well as the minutiae.

If this sounds like the clerkship you would like to experience, KWM may be the place for you.

Joyce Xu, Naomi Wootton, Andreas Sherborne and Caitlin Rodgers

Where Can Competitions Take You?

ALSA Conference 2016

Dan Trevanion is a penultimate year Arts/Law student at the Australian National University. He is the current President of the ANU Law Students' Society.

You are in your third round of competition. You have had shaky performances in the previous rounds. You have two weeks of lectures to catch up on (who am I kidding, three weeks). The thought of dropping out crosses your mind – why should I bother? On July 4, I touched down in Tasmania with the ANU delegation for the annual ALSA Conference. Every year over 25 districts (universities) around Australia and New Zealand, offer their finest law students as tributes in five legal competitions: Client Interview, Negotiation, Witness Examination, International Humanitarian Law (IHL) Mooting and Championship Mooting.

Our tributes performed admirably, breaking into the quarterfinals of Client Interview, Witness Examination and IHL Mooting. The IHL Mooting team, Maddison Godwin and Cindy Camerone, progressed to the semi-finals with Cindy picking up the Best Speaker Award for the competition in the process. Our Client Interview team, Annabelle Klimt and Charlie Austin, went one step further and won it all.



However, the journey of each competitor in the ANU delegation began before arriving in Tasmania's tiny airport. It began back at ANU in our internal competitions. All of our competitors are the winners of their respective Senior Competition. And many started their journey before that in our Novice Competitions. Legal skills, like any skill, are honed with practice and repetition. There are tips and tricks to get ahead (look for them in this guide), but there aren't any shortcuts. You enter these competitions knowing that time and effort are rewarded with self-development, new skills and probably a funny public speaking horror story or two.

So dispel any negative thoughts and give it a go. You are supported by the LSS Competitions team, ANU academics and fellow students giving up their time to provide you with this opportunity. Be bothered to put in the time and you will be rewarded.

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graduates.minterellison.com

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Collaborate

Ricky Casali with Rosie Watts,
Damian Petrovic and Christina Ilinkovski
on their way to meet with a
long-standing client.

**IT ALL
STARTS
HERE**

 graduates.minterellison.com

External Competitions

Ashurst Private Law Moot

Description: This competition is aimed at students in the later stages of their degree and focuses on issues such as equity and trusts. It was designed to fill a gap in the mooting landscape – to address issues of contract and equity in commercial practice.

Dates: Early April (team selection in February)

Venue: University of New South Wales, Sydney

Kirby Contracts Moot

Description: This competition attempts to resemble what takes place in arbitrations and thus differs from the normal appellate court focus of a 'standard' mooting competition.

The problem has a small set of agreed facts (as in standard moots), followed by a series of exhibits which form the bulk of the evidence (letters of negotiation, evidence, etc.). Early-year students who have completed Contracts are preferred.

Dates: Late September (team selection in July)

Venue: Victoria University, Melbourne

Gibbs Constitutional Law Moot

Description: This competition is the leading federal constitutional law moot. The competition is structured with a round robin, followed by a knockout round for the advancing teams. Written submissions are formatted according to the rules prescribed by the High Court. The problem question and grand final bench are overseen by past or current High Court judges.

Dates: Late September (team selection in June)

Venue: University of Melbourne, Melbourne

ANIMAL Law Moot

Description: This competition is hosted by the Animal Law Institute and sponsored by Voiceless: The Animal Protection Institute. ANIMAL is one of the largest student moots in Australia and New Zealand and it is the only animal law moot for Australian and New Zealand law students.

Dates: Mid-September (team selection in June)

Venue: Flinders University, Adelaide

Baker & McKenzie National Women's Moot

Description: This competition attracts universities from around Australia and provides an opportunity for female law students to gain advocacy experience and network with female practitioners. It is aimed at addressing the equity issues facing women at the Bar and is the only national moot in which all competitors must be female.

Dates: Late September (team selection in July)

Venue: University of Sydney, Sydney

Castan Centre Human Rights Moot

Description: This moot features a question on the *Victorian Human Rights Charter* and offers students the opportunity to learn about the nature of the rights covered in the *Charter*, the protection offered by these laws and the role they can play in litigation.

Dates: Late August (team selection in July)

Venue: Monash University, Melbourne

Administrative Appeals Tribunal Moot

Description: This moot is conducted over five rounds at both state and national level and involves fact scenarios drawn from a variety of administrative law areas including immigration and citizenship, social security, taxation, veterans' affairs and workers' compensation. The competition will involve video-conferencing against inter-state teams.

Dates: Late July to Early October, knockout style fortnightly moots (team selection in May)

Venue: Administrative Appeals Tribunal Office, Canberra

Meet the Director: Tony Zhang

What made you get involved in competitions?

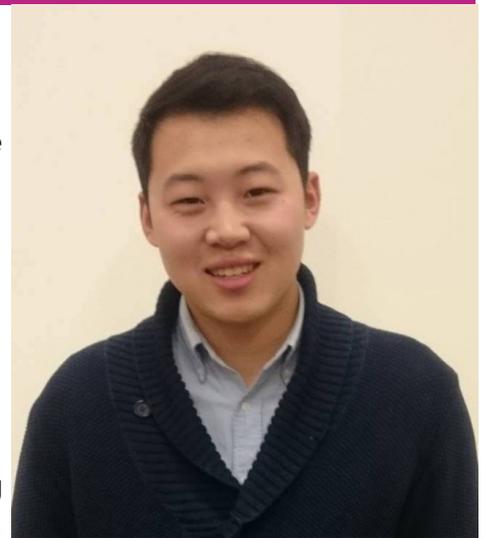
In first year I participated in the Novice Mooting competition. I met heaps of people and made many new friends. I also really liked how I was receiving feedback from judges who were industry professionals. Thus, I wanted to organise competitions so other students can experience what I experienced.

What is your favourite thing about external competitions?

I find it really exciting that students get to travel to different parts of Australia and meet other likeminded people from different universities.

What tips do you have for students considering participating in external competitions?

Read the rules, go to the information nights and take the practice moots we give you seriously because the feedback that the judges give you is very helpful and insightful.



Contact email address:
lsscompetitions@anu.edu.au

Philip C Jessup Moot – ANU Team Applications 2017

Do you love international law? Would you like a chance to participate in the most prestigious and biggest international law mooting competition in the world (and maybe even have a trip to Washington DC)?

The Jessup Moot competition could be for you!

It is the biggest student mooting competition in the world, with over 550 law schools and over 87 countries participating. The Australian rounds are held in Canberra in early February and the international rounds are held in Washington DC in March. The top two teams from the Australian competition travel to the United States to compete in the international rounds.

Jessup is a unique experience, and an opportunity to meet some of the nation's best law students and legal professionals. The final of the Australian National round is customarily held in Courtroom 1 at the High Court of Australia, with a sitting High Court Judge serving as the President of the bench. Teams who travel to the international rounds have the opportunity to meet and moot in front of former and current judges of the International Court of Justice as well as other international luminaries.

The Australian Jessup rounds are of a very high standard, and Australian teams often do very well in the Washington rounds. Since 2000, teams from Australian universities have won the international rounds 8 times, and have been runners-up twice. The 2010 International Competition was won by the ANU Jessup team, and the 2016 ANU team were the Australian Grand Champions.

Jessup is a lot of work, but the rewards are well worth it. As well as an abiding love for international law, and a previously unknown closeness with the law school over summer, students will make important contacts, gain new perspectives and often new friendships. Your advocacy, legal research and legal writing skills will improve immensely as a result of being part of the Jessup team.

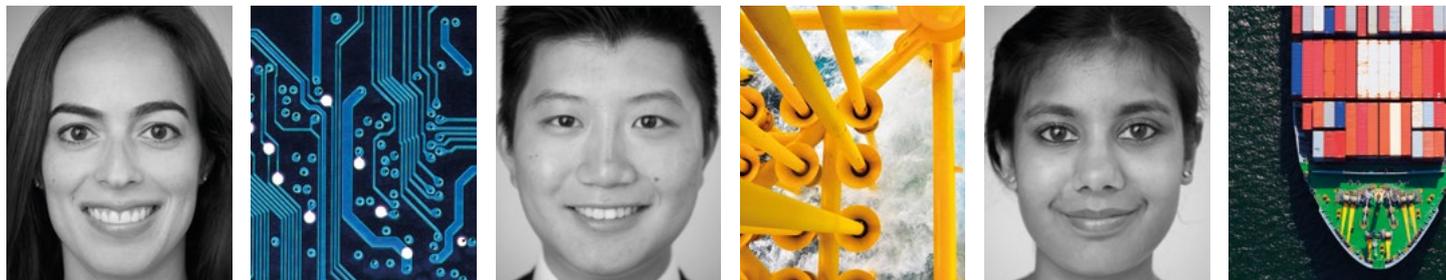
We will hold an information meeting on Jessup Moot on Thursday 4 August at 1 pm in the Phillipa Weeks Staff Library. Application forms will be available at the meeting and on the LLB/JD Wattle sites.

The deadline for submitting applications will be 5pm on Monday 15 August. We will interview a shortlist on 18 and 19 August.

There are no prerequisites for the Jessup Moot. Applicants for enrolment will be considered in the light of these skills: basic familiarity with international law; research ability and experience; mooting and/or debating/public speaking experience (desirable but not essential); general academic performance; ability to engage in teamwork. We are also hoping to find at least one team member with these qualities plus excellent IT and editing skills to help in the demanding requirements of constructing the memorials. Students must not have graduated with an LLB by the time the competition is held.

All enquiries should be sent to imogen.saunders@anu.edu.au

Imogen Saunders
Director of Mooting and Student Competitions
ANU College of Law



LIVE YOUR AMBITION

ABOUT US

If you want to make the most of your career in law, our global network is the perfect place to start. Our worldwide capabilities give us access to the most interesting markets, the most exciting clients and the most significant and complex transactions. For you, this means the chance to work on market-leading deals with some of the most experienced and talented lawyers in our industry, together with access to international secondment opportunities from early in your career.

WHAT MAKES US DIFFERENT?

It begins with our people

It's our people who make us great. It is our priority to ensure they are constantly challenged, recognised, rewarded and empowered throughout their careers.

Our unique way of working

We adopt a flexible approach to the way we work, which builds strong and diverse teams, and is one of the reasons our lawyers tell us a career here is so rewarding. You won't be limited to working with a particular partner or group. Instead, you will have the opportunity to drive your career by working with a range of lawyers and partners.

We make the complex simple

We are known for the quality of our legal minds. That's why we attract some of the most complex legal work, and why our lawyers are recognised as the best in the profession.

Life-long learning

As a graduate, we're committed to giving you the best professional and personal development opportunities. Our training programs provide graduates with practical legal education of the highest professional standard. You'll build your knowledge of the law and business and find an area of law that inspires you. We will support you with leading learning and development programs to round out your skills and put you on the path to becoming a market-leading lawyer.

CLERKSHIP PROGRAM

Come and explore a career with us by applying for one of our clerkships. Our clerkships offer ambitious penultimate-year law students an insight into the workings of a large corporate law firm, and offer an exceptional opportunity to experience our work, people and culture.

Anything is possible with us – provided you are willing to work hard and are committed to achieve whatever you put your mind to.

WHAT WE LOOK FOR

Initiative

A curious mind is vital, as is plenty of initiative. The more adaptable you're prepared to be and the more energy you bring, the more you'll get out of your career here. You'll be able to steer a path that turns possibilities into realities.

Excellence

Excellence is essential; it's a guarantee we give our clients. Intellectually rigorous, driven and eager to learn, you'll set the highest standards for yourself and strive to be the best you can be.

Commerciality

Successful lawyers understand that law is more than an academic pursuit. It's about understanding the client – their objectives and the challenges they face – as well as the wider commercial environment in which we operate.

Resilience

Positive people thrive in our environment. We look for people who can build sustainable careers with us; people who successfully juggle a busy life and varying commitments while maintaining their wellbeing. Like us, you'll believe that leading a full, active life outside the law can make you a better person to work with.

Well-rounded

Our clients often tell us we have 'great people'. And it's true. We look for diversity – people who bring a fresh perspective and energy to everything they do, with the ability to create strong relationships with each other and with clients.

Teamwork

The ability to work collaboratively and efficiently with others is of fundamental importance to working successfully at a commercial law firm. Negotiations involve work with multi-disciplinary teams across borders and successful lawyers work to reach the best possible outcome in transactions, mediations and arbitrations.

Attention to detail

Lawyers are expected to have an accurate and meticulous approach to their work. You need a good eye for detail to be able to communicate effectively on paper with both colleagues and clients. Attention to detail is part of providing a quality service to our clients.

HOW TO APPLY

www.allens.com.au/careers

www.linklaters.com/ukgrads

www.linklaters.com/hkcareers

BORN GLOBAL



At Baker & McKenzie we are different in the way we think, work and behave. Like no other law firm, we were born global.

Baker & McKenzie has been thinking globally in Australia for over 50 years. In 2014, we opened our Brisbane office making our Australian practice the fourth largest in our network of 77 offices with more than 85 Partners and 190 lawyers across Sydney, Melbourne and Brisbane. In Australia, we act for leading multinational and domestic companies on market leading local and global transactions.

Founded in 1949, Baker & McKenzie is one of the world's largest law firms by markets, revenue and headcount. We offer our clients and lawyers the uncompromising commitment to excellence expected of a leading firm and a distinctive way of thinking, working and behaving as a passionately global and genuinely collaborative firm.

We understand the challenges of the global economy because we have been a global law firm from the start.

Our Clerkship Program

Right from the start, our clerks get involved in real work. You will be exposed to our Australian and international clients through client meetings, shadowing, research and other everyday activities within your assigned practice group.

Our clerks work closely with other lawyers, are guided by a Supervising Partner and enjoy the extra support of an experienced Associate "Buddy". You will develop practical and legal skills through our national learning program and by attending workshops specifically designed for clerks, as well as Firm-wide sessions.

In Sydney, the Summer Clerkship Program runs from late November to February each year with clerks completing two rotations. Clerks who accept a graduate role with Baker & McKenzie are eligible to apply for an International Clerkship, with the opportunity to work in one of our overseas offices in the year following their clerkship.

Our Graduate Program

Over the course of the program, graduates gain experience in different areas of law before they join a particular practice group as an Associate. You will be assigned a Supervising Partner and an Associate "Buddy" in each rotation to oversee your on-the-job and formal learning.

Develop globally

At Baker & McKenzie, we have a deep commitment to development. We work with each graduate to create a tailored development plan and career goals. To help you reach your goals, we provide targeted learning

Our key areas of practice include:

- Banking & Finance
- Capital Markets
- Commercial Real Estate
- Construction
- Dispute Resolution
- Employment
- Energy, Resources and Infrastructure
- Environmental Markets
- Financial Services & Structured Transactions
- Insolvency
- Intellectual Property

opportunities — from seminars on core legal topics to practical skills development in areas such as communication, drafting and presenting.

We work hard to facilitate on-the-job learning and the many ways it happens — through informal mentoring relationships, client secondments, involving graduates in global teams working on international deals or supporting them to run their own files for our award-winning Pro Bono Program.

We also bring graduates from our Sydney and Melbourne offices together to help our people foster networks across the Firm, and support professional development by covering the costs of Practical Legal Training.

Our regional practice group structure means many of our lawyers attend regional training in our Asia Pacific offices and, once graduates complete their Graduate Program, they will travel overseas to attend a regional orientation program with other mid-level Associates from the region.

In addition, the Firm offers opportunities for lawyers at varying stages of their career to work directly for clients or with our other offices globally.

What does the Firm look for?

We look for people who enjoy a challenge and seek new opportunities; who share our global perspective; who have sound academics and are practical in their approach; who like taking responsibility and getting things done; who express themselves confidently while staying open to new ideas; and who seek a friendly and inclusive culture that strives to make a difference to our local and global communities.

Thrive in a culture of inclusion

Quality and excellence along with team work, integrity and responsiveness are central in delivering outstanding service to our clients, as you would expect in a top tier law firm.

The values that make us a unique and great place to work are deeply embedded and you will notice our difference in all of your interactions with us, in Australia and across the globe.

- We are passionately global, and leverage our global expertise for our Australian and global clients at every opportunity, recognising our strength is in our diversity.
- We strive to stay ahead of the curve and encourage entrepreneurship.
- We have a strong culture of friendship and inclusion, and an egalitarian and collaborative working style.
- We are commercial pragmatists who make complex issues simple for our clients and we focus on our clients' business needs.
- We actively encourage and support contribution to the community, through our pro bono and community service programs.

Our award-winning diversity strategy, initiatives and programs are focussed in four areas, in which all of our people can participate:

- **BakerWomen** - Gender equality and supporting the progression of women
- **BakerDNA** - Ethnic, indigenous and cultural diversity
- **BakerBalance** - Supporting carers and parents, mental health and wellbeing, and workplace flexibility
- **BakerLGBTI** - Lesbian, gay, bisexual, transgender and intersex diversity

How to apply

Applications for clerkships can be submitted online at <http://www.bakermckenzie.com/careers/australia/sydney/>.

Applications should include a cover letter, as well as details of your work experience, your extra-curricular activities and interests, and your academic results.

Applications for clerkships open at 9.00am on 15 June 2016 and close 11.59pm on 17 July 2016.

Natalie Brunton

Talent Management Consultant - Sydney

Tel: +61 2 8922 5747

natalie.brunton@bakermckenzie.com

www.bakermckenzie.com/careers/australia/sydney/

Baker & McKenzie, an Australian Partnership, is a member of Baker & McKenzie International, a Swiss Verein with member law firms around the world. In accordance with the common terminology used in professional service organizations, reference to a "partner" means a person who is a partner, or equivalent, in such a law firm. Similarly, reference to an "office" means an office of any such law firm. Baker & McKenzie handles information in accordance with our privacy policy. A copy can be found on our website.

Are You Up for the Competition?

I confess I competed in one witness examination competition when I was at law school... and although I don't remember a great deal, I do remember how it make me feel like a "real lawyer" and perhaps, in some way, it played a small part in my decision to become a litigation lawyer.

Why compete?

Law school competitions in professional skills such as interviewing, negotiation, witness examination and mooting are a great way to give law students a small glimpse into how the practical aspects of "lawyering" work. Having had a lot more involvement in the judging side of competitions, I'm always impressed at the high standard of competitors. Each and every time, I end up learning something new – not only in the competition itself (i.e. interviewing skills), but also in how to provide good, constructive feedback to enable students to improve.

There is no one right answer

The hardest part of being a judge is having to choose one winner. Each client interview, each negotiation, each witness examination and each moot are different. The questions may be the same, but even with the same client or witness, the way it pans out is different: different questions are asked, different answers are given, different approaches are taken and different styles are adopted. I think this is actually the best part of participating in these competition – the acknowledgement that there is no one right answer when it comes to legal skills. One thing I say to my later year law students is that the practice of law is uncertain and you are not always going to have the answer... but that's OK! Real legal issues, real people, real circumstances and real skills – that's what the practice of law is all about.

Starting is the most important part

It's never too early to start working on developing your legal skills. The years throughout your law degree will equip you with the substantive knowledge-based skills related to the practice of law: your research skills, your ability to analyse cases and apply the law to the facts, your subject knowledge. But how this knowledge can be used in the context of a real legal problem – how you communicate with clients in ways that address their concerns, how you provide access to justice for the vulnerable members of our society, how the law works in the context of its impact on society generally – you will only learn with experience and practice. Participating in competitions is a great way to start! I wish you all the very best, whether you decide to compete now or wait until you've got a few more years of law studies under your belt. Even if you don't win, when you're a member of the legal profession you'll hopefully look back on your experience as a memorable one.

ELIZABETH LEE



Elizabeth Lee is a Lecturer at the ANU College of Law teaching in the Master of Legal Practice and the Graduate Diploma of Legal Practice. She is also Vice President of the ACT Law Society.

HENRY DAVIS YORK

summerclerks

aspire. what are your hopes and ambitions for the future? **contribute.** how will you make a difference to HDY, our profession and our community? **thrive.** what do you need to reach your full potential?

Who are we?

Henry Davis York is an independent Australian law firm with talented lawyers and other professionals. Our clients are primarily from the financial services and government sectors. We are also proud to work alongside an impressive list of clients from other sectors to achieve their objectives. We do this in a way that clients and staff alike enjoy the HDY experience and choose us as their preferred legal services provider.

Our clients include the big four Australian banks, global investment banks, insolvency & accounting firms, fund managers, property developers, manufacturing companies, regulatory bodies and government agencies.

We offer our clients a wide range of legal services from the following practice areas:

- Banking & Finance
- Construction & Major Projects
- Corporate/ M&A
- Dispute Resolution
- Government Inquiries, Commissions & Inquests
- Insurance
- Intellectual Property
- Investments and Financial Services
- Property, Environment & Planning
- Restructuring & Insolvency
- Tax
- Technology
- Workplace Relations & Safety

What's it like to be a summer clerk at HDY?

OUR PROGRAM	WHAT THIS MEANS FOR YOU
Comprehensive orientation program during which you will attend training sessions and meet the people you will be working with.	You will be ready to hit the ground running from day one and be given the opportunity to contribute and make a difference.
Rotations through 3 practice groups of your choice.	You will enjoy hands-on experience in the areas of law most relevant to helping you with whatever you aspire to achieve.
Supervision, advice, training & feedback from partners, senior associates and a mentor.	You will be well supported and developed throughout your time with HDY to help you thrive.

What are we looking for in a summer clerk?

The quality of our people is the key to our success. Recruiting the right people at every level is therefore a critical part of our strategy. Our summer clerks become part of the HDY team and contribute to our growth and culture from day one. So, they must be:

- Self-driven, highly motivated and eager to develop and take on responsibility.
- Energised by being part of a team and focused on "we" rather than "I".
- Respectful of others and respected by others.

A successful candidate will have a solid academic record, some relevant work experience, demonstrated leadership skills and a keen interest in commercial law.

Why should you apply for our program?

We understand what you are looking for in a summer clerk program. We listen to what our summer clerks tell us about their experience with us and how we can build on it each year. This means we know what's most important to you and our program delivers this for you:

- Exposure to high quality, meaningful work.
- The opportunity to contribute and take on responsibility as part of a team.
- A supportive, collaborative environment where your contribution matters and which fosters your development.
- The chance to work with motivated and talented lawyers and have fun too.

a.c.t now

visit our website to apply and start your career with HDY

15 June – 17 July 2016

www.hdy.com.au/summerclerks



Destination. Maddocks.

Dale McQualter, Lawyer, Melbourne

'My career journey began as a member of Victoria Police, where I was a Detective with the Homicide Squad and Purana Taskforce.

'Maddocks appointed me as a graduate lawyer in 2013. In my graduate year, I experienced working in the Property, Construction & Projects and Employment, Safety & People teams. As a first year lawyer I was fortunate to start my legal career with the latter. The experience and skills gained in my life before becoming a lawyer have enabled me to take the lead in many matters I advise on including litigation, and I've also been seconded to the legal office of the Commonwealth construction industry regulator – Fair Work Building & Construction.

'Maddocks has offered me great flexibility in being able to work part-time to care for my two-year-old son one day per week.'

Maddocks is my destination.



Maddocks

 maddocks.com.au/careers

 linkedin.com/company/maddocks



ANU LAW
STUDENTS'
SOCIETY



**GILBERT
+ TOBIN**

